



Go South East

4th VIENNA ECONOMIC FORUM

5-6 November, 2007

Investment Development in the Countries from the Adriatic to the Black Sea - Problems and Solution Proposals

5 November, RZB, Raiffeisen Hall, Am Stadtpark 9, 1030 Vienna

6 November, Österreichische Lotterien GmbH, Rennweg 44, 1038 Vienna

Working Languages: English, German

www.vienna-economic-forum.com



4 November 2007

Hotel Sacher Vienna, Philharmonikerstraße 4, 1010 Vienna

19:00

WELCOME COCKTAIL for the participants at the 4th Vienna Economic Forum, hosted by Mrs. Elisabeth GÜRTLER, at Hotel Sacher Vienna, Philharmonikerstraße 4, 1010 Vienna (by invitations)



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5 November 2007

the man	RZB, Raiffeisen Hall, Am Stadtpark 9, 1030 Vienna			
08:00 - 09:00	REGISTRATION and COFFEE offered by RAIFFEISEN ZENTRALBANK ÖSTERREICH AG und RAIFFEISEN INTERNATIONAL BANK-HOLDING AG Raiffeisen INTERNATIONAL Member of RZB Group			
08:40 - 08:55	FAMILY PHOTO (by invitations)			
09:00 - 10:30	PANEL SESSION			
	MODERATION AND OPENING			
	Dr. Erhard BUSEK, President of Vienna Economic Forum, Special Coordinator of the Stability Pact for South East Europe, Former Vice Chancellor of Austria			
	WELCOME ADDRESS			
09:05	Dr. Herbert STEPIC, Chairman of Raiffeisen International Bank-Holding AG, Vice Chairman of RZB AG, Member of the Board of Vienna Economic Forum			
	INTRODUCTORY STATEMENTS			
09:20	H.E. Dr. Martin BARTENSTEIN, Federal Minister of Economy and Labour of the Republic of Austria, Honour Member of Vienna Economic Forum Long Term Solutions for the Economy and Investment development in the Region - the Austrian Point of view			
	 Dr. Josef TAUS, Management Trust Holding, Austria Vice President of Vienna Economic Forum Dr. Veit SORGER, President of the Federation of Austrian Industry, Founding Member of Vienna Economic Forum 			
09:30 -10:30	The Role of Austrian Business in South Eastern Europe • Mr. Mohammad ALIPOUR-JEDDI, (OPEC) Organization of the Petroleum Exporting Countries, Head, Petroleum Market Analysis Department			
	 The Increasing Role of OPEC in the International Oil Market Mr. Hidajet BISCEVIC, Elected Secretary General, SEECP and Regional Cooperation Council 			

10:30 -11:00	COFFEE BREAK, offered by SIEMENS AG ÖSTERREICH	SIEMENS		
11:00 -13:00 KEYNOTE SPEECHES				
11.00 13.00	MODERATION			
	Amb. Dr. Elena KIRTCHEVA, Secretary General, Member of the Board of Vienna Economic Forum			

KEYNOTE SPEECH I – Investment Development and Financing

Speakers

- Mr. Johannes KINSKY, Member of the Board, ERSTE HOLDING AG, Austria
 Financing Solutions in the Region
- Mr. Karl FINK, General Director, Wiener Städtische Versicherung AG, Vienna Insurance Group, Austria, Member of the Board of Vienna Economic Forum

The Insurance Sector – A direct Investor and Facilitator for Investments

Discussions continue at 14:00 -16.00 in Round Table 1

KEYNOTE SPEECH II – Energy Sector – Proposals and Solutions for the Region

Speakers

- H.E. Mr. Jozias VAN AARTSEN, European Union Co-ordinator, Caspian Sea Middle East-European Union Gas Route, Directorate General for Energy and Transport, European Commission

 Energy Security From National to European Perspectives
- **Dr. Georg ANTESBERGER,** Member of the Managing Board, Siemens Austria AG, Member of the Board of Vienna Economic Forum

Energy Efficiency in South Eastern Europe

Discussions continue at 14:00 -16.00 in Round Table 2

KEYNOTE SPEECHES III - Investment Development in the Telecommunication, Innovation and Technology in the Region- Problems and Solutions Proposals

Speakers

- Mr. Veit V. DENGLER, General Manager, European Business Center Bratislava, Sales Director, Small and Medium Business Germany, Austria Dell s.r.o.
 - Off-shoring in Central and Eastern Europe
- **Mr. Goran RADMAN,** Chairman, Microsoft South East Europe, Croatia *ICT market in South East Europe and investment opportunities*

Discussions continue at 14:00 -16.00 in Round Table 3

KEYNOTE SPEECHES IV - Ecology and Sustainable Development in the Region - Water and Waste Management

Speakers

• **Dr. Burkhard HOFER,** CEO of EVN AG, Austria, Founding Member of Vienna Economic Forum *Economic Development through infrastructural Investment in the sectors Energy an Environment by means of efficient Waste and Water Management*

• **Mr. Hans ROTH,** CEO, Saubermacher AG, Austria *Waste Management Solutions - Experience in the Region*

Discussions continue at 14:00 -16.00 in Round Table 4

LUNCH BUFFET offered by

mobilkom austria AG

Kapsch AG



Possibilities for bilateral meetings, organized by Vienna Economic Forum

14:00 - 16:00

ROUND TABLES - Working language - English

ROUND TABLE 1 - Investment Development and Financing

MODERATION and STATEMENT

Mr. Gerald MÜLLER, Managing Director, UNIQA International

Participants

- **H.E. Gligor TASHKOVICH**, Minister for Foreign Investment of the Republic of Macedonia *Investment development from the Macedonian point of view*
- H.E. Mr. Bujar DUGOLLI, Minister of Trade and Industry, UNMIK Kosovo
- Dr. Josef TAUS, Management Trust Holding, Vice President of Vienna Economic Forum, Austria
- H.E. Mr. Vjekoslav BEVANDA, Minister, Federal Ministry of Finance, Bosnia and Herzegovina
- Ms. Pınar ECZACIBAŞI, President, GYIAD, Turkey
- **Dr. Friedhelm BOSCHERT,** President of the Board, Volksbank International AG, Austria *Volksbank group a specific business model for CEE*
- **Dr. Tihomir SIMIC**, Vice-President of the Executive Council of the Autonomous Province of Vojvodina, Serbia *Investment opportunities in Vojvodina Hot Spot for Profit*
- **Mr. Werner MOERTEL**, Member of the Managing Board Chief Executive East, Generali Holding Vienna AG, Vienna, Generali Rückversicherung AG, Vienna, Member of the Board of VEF, Austria
- Ms. Lilia RAZLOG, Director of Public Debt Department, Ministry of Finance of the Republic of Moldova
- Dr. Besim BEQAJ, President, Kosova Chamber of Commerce, UNMIK Kosovo

Other Participants: Representatives of Companies from Austria, from the Region from the Adriatic to the Black Sea and from European and other Countries

ROUND TABLE 2 - Energy Sector - Proposals and Solutions for the Region

MODERATION and STATEMENT

Dr. Rudolf GRUBER, President of the Supervisory Board EVN AG, Austria

Participants

• Mr. Reinhard MITSCHEK, Senior Vice President Logistics and Managing Director, Nabucco Gas Pipeline International GmbH, OMV Gas International GmbH, Austria

The role of the Nabucco gas pipeline project for South East Europe

- Dr. Ernst STRASSER, Managing Partner, VCP Capital Partners, Austria Chances and Challenges in the CEE Energy Market
- Mr. Grzegorz DONOCIK, Chief, Europe and NIS Programme, United Nations Industrial Development Organization (UNIDO)
- H.E. Ethem ÇEKU, Minister of Energy and Mining of UNMIK Kosovo
- Mr. Valentin IVANOV, Deputy Minister of Economy and Energy of Bulgaria
- **Mr. Slavtcho NEYKOV**, Director, Energy Community Secretariat, Austria *The Energy Community as Investment Impetus*
- Dr. Slavisa KRUNIC, Chairman BiH, Energy Financing Team, Bosnia and Herzegovina
- **Mr. Thomas-Michael MAIER**, Assistant to the Board, KELAG-Kärntner Elektrizitäts AG, Austria *A regional utility in the market of renewable resources*

Other Participants: Representatives of Companies from Austria, from the Region from the Adriatic to the Black Sea and from European and other Countries

ROUND TABLE 3 - Investment Development in the Telecommunication, Innovation and Technology in the Region

MODERATION and STATEMENT

• **Dr. Georg ANTESBERGER,** Member of the Managing Board, Siemens Austria AG, Member of the Board of Vienna Economic Forum

Participants

- Mr. Hanno SORAVIA, CEO, Soravia Service GmbH, Austria, Founding Member and Member of the Board of Vienna Fconomic Forum
 - The Experience of Soravia Service GmbH in the Region from the Adriatic to the Black Sea
- **H.E. Dr. Vujica LAZOVIC,** Deputy Prime Minister for Economic Policy of the Republic of Montenegro *Economic Development in Montenegro Opportunities in Technology Sector*
- Mr. Goran RADMAN, Chairman, Microsoft South East Europe, Croatia
- **Dr. Michael HAVEL**, Chairman, Future lab Holding GmbH, Austria *The development of FUTURELAB*
- Mr. Georgi SHIVAROV, Vice President, Bulgarian Industrial Association, Bulgaria Innovation and Technology Development Bulgarian Experience
- **Dr. Claus HOFER,** CEO, ZIT Zentrum für Innovation und Technologie GmbH, Austria *Growth through the Innovation in the Central and Eastern European Countries (CEE)*
- Dr. Axel-Christian SPÖRL, Head of CEE Holdings, Parcel and Logistics Division, Österreichische Post AG, Austria
- Dr. Etrur RRUSTEMAJ, Managing Director, Post and Telecommunication of Kosova, J.S.C., UNMIK Kosovo
- **Dr. Peter HUBER**, Senior Partner, CMS Reich-Rohrwig Hainz Rechtsanwälte GmbH, Austria *The impact of regulation on investment in telecommunications, innovation and technology*

Other Participants: Representatives of Companies from Austria, from the Region from the Adriatic to the Black Sea and from European and other Countries

ROUND TABLE 4 - Ecology and Sustainable Development in the Region - Water and Waste Management

MODERATION

Dr. Franz SCHAUSBERGER, Head of the Institute of the Regions of Europe (IRE)

Participants

- **Mr. Dejan PANOVSKI,** State Secretary, Ministry of Environment And Physical Planning of the Republic of Macedonia *Management of the transboundary water resources in the Region: Loosing or using the Momentum*
- Mr. Andreas TSCHULIK, Head of Division, Federal Ministry of Agriculture, Forestry, Environment and Water Management of Austria

- Mrs. Sabine KITZ, Project Management, A.S.A. International Environmental Services GmbH, Austria Innovative Waste Management Projects in CEE
- **Dr. Wolfgang STALZER**, First president of the International Commission for the Protection of the Danube River (ICPDR) and former head of the Austrian Water Management Division in the Austrian Ministry for Environment *Transboundary Water Management in the Danube River Basin the success of the ICPDR*
- Mr. Alexey STUKALO, Deputy Co-ordinator of OSCE, Economic and Environmental Activities

 The Environment and Security Initiative: Facilitating Co-operation on Transboundary Environmental Issues in South

 Eastern Europe
- **Mr. Harald EGERER,** Head, United Nations Environment Programme Vienna, Interim Secretariat of the Carpathian Convention (UNEP)
 - Environmental Protection as the Door for Sustainable Development
- Ms. Ileana-Doina VASILESCU, Senior Adviser, Ministry of Environment and Sustainable Development of Romania Investment in the Water/Waste Water infrastructure in Romania

Other Participants: Representatives of Companies from Austria, from the Region from the Adriatic to the Black Sea and from European and other Countries

16:30 - 17:30

IN PLENARY

MODERATION

Dr. Erhard BUSEK, President and Founding Member of Vienna Economic Forum, Special Coordinator of the Stability Pact for South East Europe

SHORT OVERVIEW OF THE MODERATORS OF THE ROUND TABLES

- Mr. Gerald MÜLLER, Managing Director, UNIQA International
- Dr. Rudolf GRUBER, President of the Supervisory Board of EVN AG, Member of the Board of Vienna Economic Forum
- **Dr. Georg ANTESBERGER,** Member of the Managing Board, Siemens Austria AG, Member of the Board of Vienna Economic Forum
- Dr. Franz SCHAUSBERGER, Head of the Institute of the Regions of Europe (IRE)

STATEMENTS

• **H.E. Dr. Vujica LAZOVIC,** Deputy Prime Minister for Economic Policy of the Republic of Montenegro *Opportunities and Economic Challenges of Montenegro*

CLOSING REMARKS

• **Dr. Erhard BUSEK,** President and Founding Member of Vienna Economic Forum, Special Coordinator of the Stability Pact for South East Europe

17:30	COCKTAIL, offered by VOLKSBANK INTERNATIONAL AG	VOLKSBANK INTERNATIONAL AG Grevuen drusellant. Eddending bardens.		
18:30	END OF THE FIRST DAY OF THE 4 TH VIENNA ECONOMIC FORUM			
Working languages are English and German. Simultaneous translation will be provided.				

Possibilities for bilateral meetings, organized by Vienna Economic Forum

20:00 GALA DINNER, hosted by the President of the Federation of Austrian Industry

Dr. Veit SORGER, Founding Member of Vienna Economic Forum *Grosser Festsaal of the Federation of Austrian Industry, Schwarzenbergplatz 4, 1031 Vienna (by invitations)*



INTRODUCTION DURING THE DINNER

H.E. Dr. Sali BERISHA, Prime Minister of the Republic of Albania



6 November 2007

Studio 44 der Österreichischen Lotterien GmbH, Rennweg 44, 1038 Vienna

08:00 - 09:00	REGISTRATION and COFFEE offered by DR. HOCHEGGER KOMMUNIKATIONSBERATUNG GMBH		
08:40 - 08:55	FAMILY PHOTO (by invitations)		
09:00 - 11:00	WORKSHOP 1 – THE DANUBE COOPERATION PROCESS AND THE TRANSPORTATION PROBLEMS. INVESTMENT IN THE PORTS, RAILWAYS, CONTAINER TRANSPORT		
	MODERATION and STATEMENT		
	Dr. Erhard BUSEK, President of Vienna Economic Forum, Special Coordinator of the Stability Pact for South East Europe, Former Vice Chancellor of Austria		
	 Participants Dr. Milan PARIVODIC, Former Minister of International Economic Relations of the Republic of Serbia, Adviser to the Prime Minister of Economy and Representative of Wolf Theiss in Serbia The Future Reforms and Investments in Serbia, especially in the Danube Cooperation Mr. Stefan POPA, President Bucharest Chamber of Commerce and Industry, Romania Global shipping, multimodalism, corridor number VII - Danube present & future Dr. Andreas HOPF, Managing Director, Central Danube Region Marketing & Development GmbH, Austria Infrastructure development in a borderless Europe Mrs. Bozana MATOS, Consultant, Port Authority Vukovar, Croatia Port Authority Vukovar Development Plan Mr. Philip WELLER, Executive Secretary, The International Commission for the Protection of the Danube River (ICPDR) The need for balancing the interests in using the Danube; discussed on the example of inland waterway transport Mr. Serdar AYDINTUG, Member of Advisory Board, International Transporters' Association (UND) Turkey Road Transportation in the Black Sea Region Q and A Session/Discussions with the Audience 		
	WORKSHOP 2 – THE ROLE OF THE COOPERATION FOR CREATING A REGIONAL AIRLINES		
	SYSTEM - PROBLEMS, SOLUTIONS, EXPERIENCES		

09:00 - 11:00

MODERATION and STATEMENT

Dr. Michael FAZEKAS, Managing Director, VIE International Beteiligungsmanagement GmbH, Austria *The Experiences of Vienna Airport*

Participants

- H.E. Dr. Andrija LOMPAR, Minister of Maritime Affairs, Transportation and Telecommunication of the Republic of Montenegro The Privatization of Airports of Podgorica and Tivat - Challenges for the Government of Montenegro
- H.E. Gligor TASHKOVICH, Minister for Foreign Investment of the Republic of Macedonia
- Mr. Zivko GRUEVSKI, Chairman of the SA, Macedonian Airlines MAT

 Contemporary Market Requirements for Regional Airlines Cooperation and Creating "Made to Measure" Regional Airlines Alliance
- Mrs. Dubravka DAVIDOVIC, Sales Executive Director, adriatica.net Group, Croatia
- Mr. Zoran HUDAK, Deputy Director Commercial Affairs, JAT Airways, Serbia
 Creating A Regional Airlines System Commercial Point of View (Second Phase of ECAA)
- Mr. Tomaž ŠKOFIC, Deputy Sales and Marketing Director, Adria Airways d.d., The Airline of Slovenia
- **Dr. Peter GUMPEL,** Chairman, Meinl Capital Advisors AG, Austria *Meinl Capital Advisors's Experience in the Region*
- **Mr. Nicolae PETROV,** President & CEO S.C. Carpatair S.A, and Moldavian Airlines *Actual & Future Routes Network of Carpatair for South Eastern Europe*

Q and A Session/Discussions with the Audience

09:00 - 11:00

WORKSHOP 3 - INDUSTRIAL AND LEGAL SECURITY - CHALLENGES AND RISKS

MODERATION and STATEMENT

Dr. Karl STOSS, CEO Casinos Austria AG, CEO Österreichische Lotterien GmbH, Member of the Board of Vienna Economic Forum

Participants

- Mrs. Snjezana BAGIC, State Secretary, Ministry of Justice of the Republic of Croatia
- **Dr. Franz WOHLFAHRT**, President of the Board of Directors, Novomatic AG, Austria, Member of the Board of Vienna Economic Forum

Chances and risks for the Austrian Corporations in the international gaming industry

- **Dr. Severin HEINISCH**, Managing Director and Partner of Hochegger CEE, Austria *Risks and Challenges in Human Resources*
- **Dr. Dieter SPRANZ**, Managing Partner, Wolf Theiss Attorneys at Law, Austria Legal Risks and Challenges of Real Estate Investment
- Mrs. Ljubica RUBEN, Manager, MENS Legis Law Firm, Macedonia
- Mr. Sebastian LAWSON, Senior Attorney, Freshfields, Bruckhaus, Deringer, Austria Acquiring a Business in Central and Eastern Europe
- Dr. Gabriel LANSKY, Lansky, Ganzger und Partner, Austria Investment protection in the region
- Mr. Nenad POPOVIC, Partner, Jankovic, Popovic & Mitic O.A.D.
 (Partnerschaft von Rechtsanwälten), Serbia
 Effect of restitution to legal security of the acquisitions in Serbia
- Dr. M. Fadlullah CERRAHOGLU, Managing Partner, Cerrahoglu Law Firm, Turkey

Q and A Session/Discussions with the Audience

11:00 -11:30

COFFEE BREAK offered by BÄREN BATTERIE GMBH



Possibilities for bilateral meetings, organized by Vienna Economic Forum

11.30:13:00

IN THE PLENARY

MODERATION and SHORT OVERVIEWS from the WORKSHOPS

- **Dr. Erhard BUSEK,** President of Vienna Economic Forum, Special Coordinator of the Stability Pact for South East Europe, Former Vice Chancellor of Austria
- Dr. Michael FAZEKAS, Managing Director, VIE International Beteiligungsmanagement GmbH
- **Dr. Karl STOSS**, CEO Casinos Austria AG, CEO Österreichische Lotterien GmbH, Member of the Board of Vienna Economic Forum

STATEMENTS

• H.E. Mr. Gazmend OKETA, Deputy Prime Minister of the Republic of Albania

CLOSING REMARKS

Dr. Erhard BUSEK, President of Vienna Economic Forum, Special Coordinator of the Stability Pact for South East Europe

Participants: Representatives of Governments and Companies from Austria, from the Region from the Adriatic to the Black Sea and from European Countries

13:00	LUNCH offered by WOLF THEISS ATTORNEYS AT LAW	WOLF THEISS ATTORNEYS AT LAW	
	WATER offered by DEVIN AG	DEVIN NATURAL WATERS	
Working language – English			
	Possibilities for bilateral meetings, org	anized by Vienna Economic Forum	
14:00	4:00 END OF THE 4th VIENNA ECONOMIC FORUM		