
Curriculum Vitae



Personal Data:

Name: Mag. Dr. Achim Kaspar
Date of birth: 1 March 1965
Place of birth: Klagenfurt
Nationality: Austria

Education:

1984 School-leaving certificate, Bundeshandelsakademie
(commercial college), Klagenfurt
1989 Master Degree in Business Administration,
University of Graz (Karl Franzens University)
1994 PhD in Business Administration
(University of Graz)

Employment History:

10/1988 – 04/1991 Compulsory national service
Involved in regional politics in the federal province of Styria
08/1991 – 03/1995 **Federation of Austrian Industries**
(Vereinigung Österreichischer Industrieller) - trainee programme
various positions:
08/1991 – 08/1992 Industrial Policy and Environment departments
(international and EU affairs)
09/1992 – 11/1993 Director of the European department at a political academy
12/1993 – 09/1994 Österreichische Elektrizitätswirtschafts AG
(later renamed Verbund)
Union for the Co-ordination of Transmission of Electricity
(UCPTE) - Expert advisor to the President,
Walter Fremuth
10/1994 – 03/1995 European Commission
Directorate General for Energy (DG XVII),
Electricity department
Focus on internal market guidelines and liberalisation

- 04/1995 – 11/1995 **Österreichische Elektrizitätswirtschafts AG**
Verbundplan GmbH, CK department and
Verbund Controlling
- 12/1995 – 04/1996 **Verbund Telekom GmbH**
- Austrocom / project team member
Bidding process for GSM licences in Austria (potential analysis/business plan)
 - Advisor to Mannesmann Eurokom
GSM licence auction in the Czech Republic / Prag
- 05/1996 – 12/1998
- Tele.ring, project manager
Joint venture between Verbund Telekom and ÖBB
Telekom Service GmbH; responsible for organisational development, lobbying and partnership negotiations
 - Managed the sale of a 75% stake to Mannesmann Eurokom
 - Head of Marketing/Sale: responsible for strategic marketing, branding, market entry, Tele.ring, 1012 privat
- 01/1999 – 07/2002 **MCI WorldCom Telecommunication Services Austria Gesellschaft m.b.H.**
Managing Director
- Establishment of the company
 - (regulatory) "JUHHQ ILHG" Organisational structure (HR)
 - Implementation / roll out of technical equipment / network
 - Market entry in November 1999
Launch of Wcom/UUNET produkts within the framework of the international line of business (LOB) structure (Corp./GAM/Wholesale)
 - From May 2001: Managing Director, UUNET Austria GmbH ± Merger with MCI WCom responsible for integration and reorganisation
- 08/2002 – 04/2008 **eTel Austria AG**
CEO/Chairman of the Management Board
- August-October 2002: COO Sales and Marketing
 - From October 2002: CEO/Chairman of the Management Board
 - Merger and Integration of ETI/European Telecom Int. and Comquest Communication Services GmbH
 - Restructuring of technology, IT systems, billing and network infrastructure across the company
 - Permanent strategic development of the business: partnerships, products (WLAN, Mobile Reselling, etc.)
 - Acquisition and Merger of several Voice /Data/ Internet companies (YCNetworks/ EuNeT/Global One)
 - April 2007: Acquisition by Telekom Austria
 - eTel Austria AG renamed eTel Austria GmbH & Co KG Transfer of management responsibility
 - Restructuring and integration into Telekom Austria
 - Spec.Taskforce Mc Kinsey for A1TA
Management board / Sales Optimisation / Business / residential

04/2008 – 12/2018	Cisco Systems Austria GmbH General Manager <ul style="list-style-type: none"> - Increasing revenue 60 % and global ranking position #4 in market share - From 08/2015 General Manager of Cisco Adriatics - Leading various projects in CEE for Security and Digitization (Smart Meter, Smart Cities,...)
01/2018 – present	VERBUND AG COO / Member of the Management Board Leading the HI / Digitization Department of VERBUND AG Supervision of 128 power plants (Hydropower and Gas)
10/1998 – 05/2007	Verband Alternativer Telekom-Netzbetreiber (VAT; Association of Alternative Telecommunications Network Operators): board member and president
03/2001 – 03/2005	BRZ - Member of the supervisory board
06/2001 – 03/2011	E-Control – Member of the E-Control Commission
2001 – 2008	Wirtschaftskammer Österreich (Austrian Federal Economic Chamber): member of the representative committee for the telecommunications professions
2019 – present	Fit4Internet: member of the board
2019 – present	KELAG: member of the supervisory Board

Publications

Editor, with Paul Rübiger MEP

1997: Telekommunikation ± Herausforderung für Österreich, Signum Verlag, Vienna (German only)

1999: Telekommunikation II ± Ausblicke nach der Liberalisierung, Signum Verlag, Vienna (German only)

2000: Telekommunikation III ± e-wworld > 2000, Linde Verlag, Vienna (German only)

2006: Telekommunikation IV ± Sternzeiten 2010, Linde Verlag, Vienna (German only)

2011: Telekommunikation V-Changing The World, human, social, technical Networks , Linde Verlag, Vienna

Author of numerous specialist articles on telecommunications and the internet (technology, markets, regulation, etc.)